



Office of General Services Procurement Services

Corning Tower, Empire State Plaza, Albany, NY 12242 | <https://ogs.ny.gov/procurement> | customer.services@ogs.ny.gov | 518-474-6717

Contractor and Reseller Information

Appendix D – Contractor and Reseller Information Group 73600 – Award 22802 Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM69711	2 Hardware 3 Cloud (Low Risk)	Crestron Electronics, Inc. 15 Volvo Drive Rockleigh, New Jersey 07647	22-2077521 1000057408

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? ☒ No ☐ Yes – Up to \$

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Dorothy Harvey Contract Administrator (240) 929-1533	Crestron Electronics, Inc. 15 Volvo Drive Rockleigh, New Jersey 07647	dh Harvey@crestron.com
Account Manager	Dorothy Harvey Contract Administrator 240-929-1533 Tom Wing Consultant Account Manager 800-237-2041	Crestron Electronics, Inc. 15 Volvo Drive Rockleigh, New Jersey 07647	dh Harvey@crestron.com twing@crestron.com
Sales Manager	Tom Wing Consultant Account Manager 800-237-2041	Crestron Electronics, Inc. 15 Volvo Drive Rockleigh, New Jersey 07647	twing@crestron.com
Billing Manager	Amara Khalid Sr. Sales Planning Manager (800) 237-2041	Crestron Electronics, Inc. 15 Volvo Drive Rockleigh, New Jersey 07647	akhalid@crestron.com
RFQs			dh Harvey@crestron.com twing@crestron.com
Emergency Contact	404-807-5677 / 800-237-2041 / fkavanaugh@crestron.com 240-929-1533 / dh Harvey@crestron.com		

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Adept Automation Group, Inc. 125 Wireless Blvd Hauppauge, NY 11788 https://www.adeptautomationgroup.com	93-2706557 1100323094	Keith Siegel CEO (800) 516-7015	ksiegel@adeptautomationgroup.com	Lot 2 – Hardware Lot 3 – Cloud
Aspire Technology Partners LLC 25 James Way Eatontown, NJ 07724 https://www.aspiretransforms.com	42-1628916 1100088137	Robin Schmidt RFP & Contracts Manager (732) 847-9562	teamaspire@aspiretransforms.com	Lot 2 – Hardware Lot 3 – Cloud
Audio-Video Corporation 213 Broadway Albany, NY 12204 https://audiovideocorp.com/ <i>SBE</i>	14-1426006 1000001596	Scott VanRoy Director, Business Development (518) 449-7213	vanroy@audiovideocorp.com	Lot 2 – Hardware Lot 3 – Cloud
Carousel Industries of North America, LLC 10 Petra Ln. Albany, NY 12205 https://www.carouselindustries.com	06-1502254 1000036559	Brian Christein Regional Sales Director (518) 724-2122	nystatecontract@carouselindustries.com	Lot 2 – Hardware Lot 3 – Cloud
CB20 11 Federal Street Saratoga Springs, NY 12866 https://cb20.com/	36-3902573 1000055858	Chris Pickett Vice President, Sales (518) 836-2758	nyssales@cb20.com	Lot 2 – Hardware Lot 3 – Cloud
Communications Audio Visual 55 West 45th St., 7th Floor New York, NY 10001 https://www.commAV.net <i>SBE</i>	23-3096738 1000040371	Peter Gordon President (610) 356-0755	Pete@commAV.net	Lot 2 – Hardware Lot 3 – Cloud
Core BTS Inc 855 Rt. 146 Suite 240 Clifton Park, NY 12065 https://www.corebts.com	20-3873764 1000030088	Tony DeFeciani Vice President, Managing Director (518) 831-8910	tony.defeciani@corebts.com	Lot 2 – Hardware Lot 3 – Cloud

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Dedicated Systems, Inc. 1370 St. Rt. 12B Hamilton, NY 13346 https://www.dedicatedsystemsinc.com	20-5938067 1100138539	Chris DeAngelis V.P. & Director of Operations (516) 902-2998	sales@dedicatedsystemsinc.com	Lot 2 – Hardware Lot 3 – Cloud
EduTEK, LTD 99 Fulton St. White Plains, NY 10606 https://www.edutekltd.com/ SBE	13-3853668 1100013810	Matthew Orifici Vice President (914) 686-7777	matthew.orifici@edutekltd.com	Lot 2 – Hardware Lot 3 – Cloud
ePlus Technology, Inc. 13595 Dulles Technology Dr. Herndon, VA 20171 https://www.eplus.com	54-1904151 1000032149	Chris Fox Sales Director (585) 324-0853	Chris.Fox@eplus.com	Lot 2 – Hardware Lot 3 – Cloud
Ford Audio-Video Systems, LLC 122 East 42nd St, FL 4 New York, NY 10168 https://www.fordav.com	73-0947837 1100263259	David Allen Chief Operating Officer (512) 447-1103 x2755	alled@fordav.com	Lot 2 – Hardware Lot 3 – Cloud
Howard Industries Inc. d/b/a Howard Technology Solutions 36 Howard Drive Ellisville, MS 39437 https://www.howard.com	64-0466143 1100005502	Brandey Boyd Bids and Contracts Manager (601) 399-5831	bboyd@howard.com	Lot 2 – Hardware Lot 3- Cloud
Hudson Valley Audio Visual, Inc. 1914 Route 44-55 Modena, NY 12548 https://www.hudsonvalleyav.com SBE/MBE	41-2095792 1100016740	Joseph Harrington President (547) 797-7000	joe@hudsonvalleyav.com	Lot 2 – Hardware Lot 3 – Cloud
JVN Systems, Inc. 100A East Jefryn Blvd. Deer Park, NY 11729 https://www.jvnsystems.com SBE	11-3529032 1000024910	Vito Randazzo President (631) 242-3600	vrandazzo@jvnsystems.com	Lot 2 – Hardware Lot 3 – Cloud
Mason Technologies, Inc. 517 Commack Rd. Deer Park, NY 11729 https://www.mason247.com SBE/WBE	38-3665918 1000044821	Lisa Scavone Contract Manager (631) 234-6565	lscavone@mason247.com	Lot 2 – Hardware Lot 3 – Cloud
National Sound Industries Inc., d/b/a Advance Sound Industries 157 Rome St Farmingdale, NY 11735 https://www.advancesound.com SBE/WBE	11-2926525 1000024480	Thomas DePace CIO (631) 667-0973	tdepac@advancesound.com	Lot 2 – Hardware Lot 3 – Cloud

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
National Technology Group Inc. 1180 Lincoln Avenue, Suite 8 Holbrook, NY 11741 https://www.nattechinc.com SBE	45-2012232 1100023290	Eric Bergman Federal Program Manager (516) 336-8123	ebergman@nattechinc.com	Lot 2 – Hardware Lot 3 – Cloud
One Diversified, LLC 10 Vantage Point Dr., Suite 3 Rochester, NY 14624 https://onediversified.com/	42-1617340 1100186865	William R. Riley Regional Director (585) 500-8782	briley@diversifiedus.com	Lot 2 – Hardware Lot 3 – Cloud
Presentation Concepts Corporation 6517 Basile Rowe East Syracuse, NY 13057 https://pccav.com/ SBE/WBE	16-1535373 1000029419	Samantha Haun President	shaun@pccav.com	Lot 2 – Hardware Lot 3 – Cloud
Presentation Products, Inc. 171 Madison Ave, 12 th Flr New York, NY 10016 https://presentationproducts.com SBE	22-3348910 1000017114	Orin Knopp President (212) 736-6350	oknopp@pproducts.com	Lot 2 – Hardware Lot 3 – Cloud
Ronco Specialized Systems, Inc. 84 Grand Island Blvd. Tonawanda, NY 14150 https://www.ronco.net SBE	16-1277982 1100007821	Mary Grace Leonard Executive Vice President Sales (518) 724-2553	mleonard@ronco.net	Lot 2 – Hardware Lot 3 – Cloud
RTS Solutionz Inc. d/b/a Solutionz Inc. 85 Schmitt Blvd. Farmingdale, NY 11753 https://www.solutionzinc.com SBE	47-3765043 1100150986	Kim Mowers Office Manager (585) 381-3070	kmowers@solutionzinc.com	Lot 2 – Hardware Lot 3 – Cloud
Southtown Electronics Inc. d/b/a Southtown Audio Video 75 Lake St. Hamburg, NY 14075 http://www.southtownav.com/ SBE/WBE	16-1233040 1100065329	Heather Sidorowicz President (716) 648-6565	heather@southtownav.com	Lot 2 – Hardware Lot 3 – Cloud
Tony Baird Electronics, Inc. 461 E. Brighton Ave. Syracuse, NY 13210 https://www.tonybairdelectronics.com/ SDVOB/SBE/MBE	20-2548047 1100022038	Jerry Galluzzo Chief Operating Officer (315) 460-6007	jgalluzzo@tonybairdelectronics.com	Lot 2 – Hardware Lot 3 – Cloud
Verrex LLC 1130 US Rt. 22 West Mountainside, NJ 07092 https://www.verrex.com	81-3115361 1100265519	Bill Chamberlin VP of Sales (978) 657-8030	BChamberlin@verrex.com	Lot 2 – Hardware Lot 3 – Cloud

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Video Hi-Tech Corp. d/b/a Adwar Video. 125 Gazza Blvd. Farmingdale, NY 11735 https://www.adwarvideo.com SBE/MBE	11-2765013 1000005772	Michael Adwar CEO (631) 777-7070	mike@adwarvideo.com	Lot 2 – Hardware Lot 3 – Cloud

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.